

Bell District Manager

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Company: Acosta Sales & Marketing

Location: Montreal

Category: other-general

Bell District Manager
General Information
Company: PRE-CA
Location: Montréal, Quebec, H4P 1C1
Ref #: M35711
Function: Field Management
Employment Duration: Full-time
Benefits: Premium offers a competitive salary along with a full benefits package including health, dental, vision, life insurance, long-term disability, and paid time off. All supplementary benefits and employment practices are in compliance with all Canadian employment laws.
Description and Requirements
Premium Retail Services is one of North America's leading outsourced sales and marketing providers and an Authorized Marketing Agency for Bell Canada. We're looking for passionate, outgoing individuals to join our Bell Canada neighbourhood marketing team as a Bell District Manager.
Essential Skills:
Passionate about leading and developing strong sales teams.
1 – 2 years of experience mentoring remote sales teams.
A hands-on leader who isn't afraid to work hard to get the job done.
Fostering a culture of enthusiasm and continuous improvement.
The Work, The Mission:
Mentoring a team of sales representatives who visit households within assigned neighbourhoods on behalf of Bell Canada to achieve sales success.
Spend time in field coaching representatives one on one and in group settings.
Assist with staff management and recruiting efforts to maintain top talent.
Ensure field teams meet productivity, sales and performance requirements.
Use data to identify gaps and areas that need improvement.
Assist with reporting in assigned district.
What's in it for you?
Competitive salary and comprehensive benefits.
Lucrative commission structure.
Career development opportunities
So, are you Premium's next Bell District Manager?

#WeArePremium _____ Premium Retail Services est l'un des

principaux fournisseurs de services de vente et de marketing externalisés en Amérique du Nord et une agence de marketing autorisée pour Bell Canada. Nous sommes à la recherche de personnes passionnées et extraverties pour se joindre à notre équipe de marketing de quartier de Bell Canada en tant que gestionnaire de district de Bell. Compétences essentielles: Passionné par la direction et le développement d'équipes de vente solides. 1 à 2 ans d'expérience en mentorat d'équipes de vente à distance. Leader pratique qui n'a pas peur de travailler fort pour accomplir le travail. Favoriser une culture d'enthousiasme et d'amélioration continue. Le travail, la mission: Mentorat d'une équipe de représentants des ventes qui visitent les ménages dans les quartiers assignés au nom de Bell Canada afin de réaliser des ventes fructueuses. Passer du temps sur le terrain à encadrer les représentants individuellement et en groupe. Aider à la gestion du personnel et aux efforts de recrutement afin de conserver les meilleurs talents. Veiller à ce que les équipes sur le terrain respectent les exigences en matière de productivité, de ventes et de rendement. Utiliser les données pour identifier les lacunes et les domaines à améliorer. Participer à l'élaboration des rapports dans le district assigné. Quels sont les avantages pour vous? Salaire compétitif et avantages sociaux complets. Structure de commissions lucrative. Possibilités d'évolution de carrière. Alors, êtes-vous le prochain chef de district Bell de Premium? #WeArePremium Premium is an Equal Opportunity Employer and we will accommodate your needs under the Human Rights Code. Upon individual request, hiring processes will be modified to remove barriers to accommodate those with disabilities. Should any applicant require accommodation through the application, interview or selection processes, please contact the Human Resources Department for assistance. Due to the high volume of applicants, only those moving forward in the next step of the selection process will be contacted. PipelineDetail:52071#J-18808-Ljbffr

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