

Consulting Manager

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Company: Rippling

Location: Toronto

Category: management

Voiant is a global consulting company. We act as value creators and business operators in everything that we work in the service of our clients – large and small. We identify improvement opportunities unique to their business and provide the expertise required to make digital transformations happen.

Voiant offers our clients guidance, know-how, and expertise – We bring functional insights, data power, and the digital tech leadership to help our clients navigate a digital journey. Whether we are breaking down meaningful analytics, designing enablement platforms, or building new operating models to be ready for the future, we solve our client's toughest problems.

You are:

A true consultant – with an entrepreneurial and problem-solver approach, you have great ability to diagnose a client's unique needs and provide digital solutions & journey map to get them there. You are able to work autonomously and with ambiguity.

A great communicator who demonstrates ability to develop long lasting professional relationships, by having your client's best interest in mind at all times.

Technical, resourceful with a business-oriented mindset – You holistically evaluate systems and apply technical expertise to understand the business impact of a technical component, recommending and implementing new solutions, ways of working, and technologies to meet business requirements.

The work: Clearly identify and articulate the problem statement, objective, and high-level business requirements. Gather, document, review business & data requirements and

communicate their technical implications

Implement technical solutions on a range of platforms and tools

Participate in the development of strategies and digital journey maps that use machine learning to improve operations and refine processes (sales & revenue operations, financial planning & analysis, procure-to-pay, order-to-cash, record-to-report, workforce planning & human capital analysis)

Participate in evaluation and selection of software systems, work with vendors to assess products, understand features, and assist in maximizing ROI

Understand industry trends, emerging technologies, and how they apply to the organization by staying on top of current regulations, best practices, trends, and technologies influencing EPM powered by advancements in digital, data and AI

Evangelize the importance of technical quality, emerging technologies, sharing & experimentation across the org through mentoring, collaboration, communities, etc.

Interact with middle to senior management levels at a client, and/or within Voiant

Identify opportunities to cross-sell and/or promote Voiant's business at existing clients or in the market, contribute to thoughtful proposals and sales interactions with prospects

Here's what you need: 5-7 years' technology consulting experience preferably with a global consulting firm

Strong interest and/or to be an expert in EPM technologies. This may include but not limited to BI platforms, Anaplan, Pigment, Varicent, Board, OneStream, Cognos, SAP, Oracle Hyperion, Oracle EPM Cloud, Tableau, Workday, Salesforce, Pega, or similar EPM & BI Platforms

Solid project / engagement experience including defining scope, estimating work effort, setting project timelines and milestone, driving deliverables, identifying risks, managing issues, and client relationship management

Experience in Agile project delivery methodology and programming languages

Demonstrated ability to clearly communicate with clients, lead key requirement workshops, document, and understand the big picture that ultimately drive client requirements, priorities, and ROI

Proven passion for digital, data, and AI – this drives your thirst to learn and excel in SQL, Python, and new and emerging data methods (such as data fabrics)

Excellent communication & story telling abilities to amplify your influence

Strong competence in developing executive level presentations required (MS Office - Word, PowerPoint, Excel)

Strong problem solving and troubleshooting skills

Ability to multi-task / contribute to more than 1 project at a time

Degree in business, data analytics, data science, finance, management, economics, or any technical-related field

You have experience working on global projects and/or distributed teams

You have got a master's degree or another type of advanced degree in a relevant field

You have any technical/platform certification.

The pay range for this role is:

120,000 - 150,000 CAD per year (Toronto Office)#J-18808-Ljbffr

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