

Senior Legal Counsel, Capital Markets

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Company: Bank of Montreal

Location: Toronto

Category: legal

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03/15/2024Address:

100 King Street WestJob Family Group:

Legal Provides legal advice and services to BMO Financial Group's client-focused high-performing Commodity/Metals business that operates globally in a dynamic trading and regulatory environment.

The candidate would support the business with a focus on:

Obtaining legal opinions from external counsel in new jurisdictionsWorking closely with the BMO Legal Team and the line of business to negotiate documents that govern metals-related transactions including financing (metal loans, leases, consignments, prepaid forwards, deferred payment forwards), derivatives, trading of physically settled metal, metals storage and transportation, supply and offtake agreements and give up agreementsWorking closely with the BMO Legal Team and the line of business on other metals-related capital markets initiatives and policiesSupports the capital markets business based on knowledge of legal principles, practices and procedures, and knowledge of the financial services industry and its environment.Influences and negotiates to achieve business objectives. Works to achieve organizational goals while minimizing legal risk.Responsibilities Include:

Delivers legal advice, instructs external counsel and ensures compliance with internal policies and procedures.Drafts and negotiates metals documentation including OTC derivative

confirmations, leases, consignments, confidentiality agreements, collateral agreements, and ancillary documentation. Participates in the design of legal advice strategies and approaches for capital markets activities and making recommendations to minimize legal issues, create efficiencies and contribute to growth. Operates at an enterprise-wide level and serves as the prime subject matter expert and a specialist resource to senior leaders and other internal/external stakeholders (including sales and trading, tax, corporate banking and cross-business risk) on relevant laws, regulations and policies. Identifies, exercises judgment and resolves complex, confidential and sensitive matters. Makes recommendations to senior leaders on strategy and new initiatives, based on an in-depth understanding of the business/group. Resolves daily issues and/or escalates with appropriate analysis and/or recommendations. Implements areas of improvement to ensure consistency with marketplace. Geographic scope: up to global, with assistance of local counsel in each jurisdiction. Applies expertise and thinks creatively to address unique or ambiguous situations, identify risks and mitigants, and finds solutions to problems that can be complex and non-routine. Implements changes in response to shifting trends. Broader work or accountabilities may be assigned as needed. Qualifications:

Typically, 7 years of legal practice or an equivalent combination of education and experience. Legal practice expertise in contract law, OTC metal derivatives, metals financing transactions, metals give-up agreements and other metals transactions. Ability to draft and negotiate metals documentation including (i) metals leases, consignments, loans, purchase agreements, master trading agreements, storage agreements, deposit agreements, inventory agreements, and transportation agreements, and (ii) OTC commodity derivatives documentation including ISDAs, CSAs, control agreements, confidentiality agreements, collateral agreements, risk participation agreements, give-up agreements, confirmations and ancillary documentation. Degree in law (LLB or JD) and license to practice law in relevant jurisdiction. Knowledge in legal field, typically with a functional or business line specialization. Knowledge of business and regulatory environment in which BMO Financial Group operates. Strong organizational skills and ability to prioritize wide variety of matters simultaneously. Negotiation skills - In depth / Expert. Verbal and written communication skills - In-depth / Expert. Analytical and problem solving skills - In-depth / Expert. Influence skills - In-depth / Expert. Negotiation skills - In-depth / Expert. Collaboration and team skills; with a focus on cross-group collaboration - In-depth / Expert. Results-oriented, driven and self-motivated with a commitment to excellence. Seasoned professional with a

combination of education, experience and industry knowledge.#BMOLRC

We're here to help

At BMO we are driven by a shared Purpose: Boldly Grow the Good in business and life.

It calls on us to create lasting, positive change for our customers, our communities and our people. By working together, innovating and pushing boundaries, we transform lives and businesses, and power economic growth around the world.

As a member of the BMO team you are valued, respected and heard, and you have more ways to grow and make an impact. We strive to help you make an impact from day one – for yourself and our customers. We'll support you with the tools and resources you need to reach new milestones, as you help our customers reach theirs. From in-depth training and coaching, to manager support and network-building opportunities, we'll help you gain valuable experience, and broaden your skillset.

To find out more visit us at <https://jobs.bmo.com/ca/en>.

BMO is committed to an inclusive, equitable and accessible workplace. By learning from each other's differences, we gain strength through our people and our perspectives.

Accommodations are available on request for candidates taking part in all aspects of the selection process. To request accommodation, please contact your recruiter.

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BMO is a leading bank driven by a single purpose: to Boldly Grow the Good in business and life. Everywhere we do business, we're focused on building, investing and transforming how we work to drive performance and continue growing the good.

Who we are

We're proud to be fueling growth and expanding possibilities for individuals, families and businesses. More than 12 million customers count on us for personal and commercial banking, wealth management and investment services. As the 8th largest bank in North America by

assets, we provide personal and commercial banking, wealth management and investment services to more than 12 million customers. In Canada, the United States and across the globe, we'll continue to build, invest and transform to drive performance that serves the good that grows. #J-18808-Ljbfrr

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